

Benefit Realisation Management

Benefit Realisation Management Mr Gerald Bradley 2012-09-28 The first edition of Gerald Bradley's *Benefit Realisation Management* quickly established itself as the definitive, practical guide to using measures to track performance throughout the life of a project or programme; enabling organisations to eliminate wasted investment, realise more benefits and realise them earlier. The second edition takes you step-by-step through the benefits realisation process, explaining along the way, how to: * define your projects and programmes by mapping the benefits * produce a convincing and accurate business case * communicate the benefits and get all your stakeholders on board * agree the measures you will use to encourage the desired behaviours, to monitor progress and to assess the ultimate success of the project or programme * use the benefits realisation approach to understand and address the human aspects of the project, including resistance to change, training needs and new ways of working * integrate this approach into your organisation's culture and systems The second edition includes expanded guidance on benefits realisation for portfolio management and includes revisions to the original text along with additional case study examples. The text of the latest edition is now printed in four-colour which make the detailed and varied benefit maps throughout the text immediately more striking and comprehensible. The benefits realisation management methodology fits closely with existing programme and project management approaches such as MSP and Prince 2, making it appropriate for both public and private sector environments. If you are investing heavily in change management, IT infrastructure or project working, then this book is a must-read that will justify its price many times over.

Nordic e-Infrastructure Tomorrow Abdulrahman Azab 2025-03-29 This open access book constitutes the proceedings of the 6th Nordic e-Infrastructure Collaboration Conference, NeIC 2024, which took place in Tallinn, Estonia, in May 2024. The 14 papers included in this book were carefully reviewed and selected from 39 submissions. They deal with e-infrastructure focusing on topics like FAIR data stewardship, high-performance computing (HPC), sensitive data management, federated resource management, quantum computing, and AI-driven e-infrastructure solutions.

Delivering Value with BIM Adriana Sanchez 2016-03-31 Building Information Modelling (BIM) is a global phenomenon which is gaining significant momentum across the world. Currently there is little information on how to realise and monitor benefits from implementing BIM across the life-cycle of a built environment asset. This book provides a practical and strategic framework to realise value from implementing BIM by adapting Benefit Realisation Management theory. It presents an approach for practitioners aiming to implement BIM across the life-cycle of built environment assets, including both buildings and infrastructure. Additionally, the book features: wide-ranging information about BIM, the challenges of monitoring progress towards benefit goals and the greater context of implementation; a set of dictionaries that illustrate: how benefits can be achieved, what the benefit flows are and the enabling tools and processes that contribute to achieving and maximising them; a suite of measures that can serve to monitor progress with examples of how they have been used to measure benefits from BIM; real-world examples from across the world and life-cycle phases that show how these benefits can be achieved; and information on international maturity and competency measures to complement the value realisation framework. Including a blend of academic and industry input, this book has been developed in close collaborative consultation with industry, government and international research organisations and could be used for industry courses on BIM benefits and implementation for asset management or by universities that teach BIM-related courses.

Realizing Strategy through Projects: The Executive's Guide Carl Marnewick 2018-01-02 Executives should not necessarily know the intricacies of project management, but they should know how project management, as a discipline, can benefit the organization in implementing its strategies and realizing its vision. The only way that executives can effectively apply project management to realize these goals is to have sound knowledge of the project management discipline. The purpose of this book is to provide executives with a comprehensive overview of the discipline of project management. It focuses on the benefits of project management to an organization. The goal is to provide executives with a view as to how project management can deliver

organizational strategies. The various chapters focus on specific aspects within the project management discipline and how each aspect should be managed from a business perspective. The book covers the entire spectrum of project management from a management and leadership perspective. The focus is not necessarily on what needs to be done from a project management perspective, but on what organizations and senior executives can do to facilitate projects. The book covers: The value of project management Project management as a strategic enabler Project, program, and portfolio management The role of the project management office in the successful delivery of projects, programs, and portfolios The benefits of project deliverables bring Sustainability of the organization Governance and the role of the project sponsor. The book concludes with a comprehensive portfolio, program, and project management framework. This holistic framework enables organizations to achieve value from project management and realize strategic goals.

Fundamentals of benefit realization Gerald Bradley 2010-09-30 This title provides a practical guide to benefit realization for all those who are responsible for change - Directors, Senior Responsible Owners (SROs), Programme Managers, Change Managers, Project Managers, Benefit Facilitators, P3O, PMO and PSO Managers. It shows how the author's proven approach to Benefits Realization Management (BRM) can be applied to programmes running under Managing Successful Programmes (MSP)

Benefits Realization Management 2018 "This practice guide provides a comprehensive look at the topic of benefits realization in of portfolio, program, and project management and will help you tackle this important topic and drive more successful outcomes and better strategic alignment in your organization"--

Benefits Realisation Management Gerardus Blokdyk 2018-04-25 What are all of our Benefits realisation management domains and what do they do? What are your key Benefits realisation management organizational performance measures, including key short and longer-term financial measures? How do we maintain Benefits realisation management's Integrity? How does Benefits realisation management integrate with other business initiatives? What are the compelling business reasons for embarking on Benefits realisation management? This best-selling Benefits realisation management self-assessment will make you the reliable Benefits realisation management domain leader by revealing just what you need to know to be fluent and ready for any Benefits realisation management challenge. How do I reduce the effort in the Benefits realisation management work to be done to get problems solved? How can I ensure that plans of action include every Benefits realisation management task and that every Benefits realisation management outcome is in place? How will I save time investigating strategic and tactical options and ensuring Benefits realisation management costs are low? How can I deliver tailored Benefits realisation management advice instantly with structured going-forward plans? There's no better guide through these mind-expanding questions than acclaimed best-selling author Gerard Blokdyk. Blokdyk ensures all Benefits realisation management essentials are covered, from every angle: the Benefits realisation management self-assessment shows succinctly and clearly that what needs to be clarified to organize the required activities and processes so that Benefits realisation management outcomes are achieved. Contains extensive criteria grounded in past and current successful projects and activities by experienced Benefits realisation management practitioners. Their mastery, combined with the easy elegance of the self-assessment, provides its superior value to you in knowing how to ensure the outcome of any efforts in Benefits realisation management are maximized with professional results. Your purchase includes access details to the Benefits realisation management self-assessment dashboard download which gives you your dynamically prioritized projects-ready tool and shows you exactly what to do next. Your exclusive instant access details can be found in your book.

Benefits Realization Management Carlos Eduardo Martins Serra 2016-10-14 Benefits realization management (BRM) is a key part of governance, because it supports the strategic creation of value and provides the correct level of prioritization and executive support to the correct initiatives. Because of its relevance to the governance process, BRM has a strong influence over project success and is a link between strategic planning and strategy execution. This book guides portfolio,

program, and project managers through the process of benefits realization management so they can maximize business value. It discusses why and how programs and projects are expected to enable value creation, and it explains the role of BRM in value creation. The book provides a flexible framework for: Translating business strategy drivers into expected benefits and explains the subsequent composition of a program and project portfolio that can realize expected benefits Planning the benefits realization expected from programs and projects and then making it happen Keeping programs and projects on track Reviewing and evaluating the benefits achieved or expected against the original baselines and the current expectations. To help project, program, and portfolio managers on their BRM journey, as well as to support business managers in executing business strategies, the book identifies key organizational responsibilities and roles involved in BRM practices, and it provides a simple reference that can be mapped against any organizational structure. A detailed and comprehensive case study illustrates each phase of the BRM framework as it links business strategy to project work, benefits, and business value. Each chapter ends with a series of questions that provide a BRM self-assessment. The book concludes with a set of templates and detailed instructions to ensure successful deployment of BRM.

Unleashing the Power of Benefits Realisation Management Charles Crawford 2023-11-24 "Unleashing the Power of Benefits Realisation Management: Maximising Returns on Projects and Change Initiatives" is your comprehensive guide to unlocking the full potential of your organisational initiatives. In this book, you'll embark on a transformative journey into the world of benefits realisation management (BRM) and gain invaluable insights into the powerful tools and techniques that drive its success. In today's dynamic and competitive business landscape, the ability to effectively navigate the complexities of project and initiative implementation is crucial. This book equips you with the knowledge, strategies, and practical insights needed to maximise the value of your organisational initiatives and realise their promised benefits. With a solid foundation in understanding benefits realisation management, you'll dive deep into the core tools and techniques that underpin BRM. From stakeholder analysis and management to risk management and change management, each topic is explored in detail, providing you with a wealth of practical knowledge and guidance. Discover how to foster meaningful relationships with key stakeholders and engage them effectively to ensure their support and alignment with project objectives. Learn how to identify, assess, and mitigate risks that may impede benefits realisation, safeguarding the success of your initiatives. Master the art of change management, leading and managing organisational change to optimise benefits realisation and ensure smooth transitions. Harness the power of monitoring and evaluation tools, enabling you to gain valuable insights into project progress and make data-driven decisions for course corrections and adjustments. Dive into the realm of project management software and learn how these tools can streamline and elevate your BRM processes, enhancing efficiency and effectiveness. Recognising the critical role of governance, this book sheds light on establishing robust governance structures and processes to guide and oversee benefits realisation efforts. You'll also explore the human factor in BRM, understanding the influence of individuals and teams in driving successful benefits realisation, and uncovering the core competencies required for BRM success. This book doesn't stop there. It delves into essential topics such as business process modelling, data analysis tools, benefits dependency mapping, benefits profiling, and the development of key performance indicators (KPIs). Furthermore, it addresses the challenges of benefits sustainment, training you to maintain and optimise benefits over the long term. Ethics and compliance find their rightful place in this comprehensive guide, emphasising the significance of ethical practices and compliance in fostering trust and integrity in benefits realisation efforts. Finally, gain valuable insights into emerging trends and developments that will shape the future of benefits realisation management. Whether you're a seasoned benefits manager, a project professional, or new to the world of BRM, "Unleashing the Power of Benefits Realisation Management" provides you with a comprehensive toolkit to drive successful benefits realisation and deliver tangible value to your organisation. By embracing the tools and techniques discussed in this book, you'll position yourself as a catalyst for transformative change and drive exceptional outcomes. Embrace the power of benefits realisation management and embark on a journey towards maximising the value of your organisational initiatives. Get your copy of "Unleashing the Power of Benefits Realisation Management: Maximising Returns on Projects and Change Initiatives" today and unlock the full potential of

your benefits realisation efforts.

InFinsia 2006

Benefits Realization Management: A Practice Guide Project Management Institute 2019-01-22 Drive successful project outcomes with benefits realization management. This practice guide provides a comprehensive look at benefits realization in portfolio, program, and project management, helping you tackle this important topic and drive more successful outcomes and better strategic alignment in your organization. Inside, you'll find standardized definitions for benefits realization terms, core principles, and the benefits realization management life cycle. Learn how to manage benefits realization in organizational project management and portfolio, program, and project management. Align projects with organizational strategy Improve value delivery Measure and track benefits This guide is for project managers, portfolio managers, program managers, business analysts, executive leadership, and benefit owners looking to improve their understanding and application of benefits realization management.

Benefits Realization Management for PMO Practitioners Carlos Eduardo Martins Serra 2020-10-25 In the recent years, Benefits Realization Management (BRM) has been increasingly applied and valued by organizations all around the world. In this scenario, there is a recognition that project, program and portfolio management office (PMO) functions could in many cases take some additional responsibilities that could significantly strengthen their contribution to the effectiveness of the BRM process. This guide provides an easy-to-follow three-step process that groups BRM practices into fifteen areas of activity and will enable PMO practitioners to assume a pivotal role in the benefits realization management process and consequently in the creation of strategic value to their organizations through successful projects, programs, and portfolio. The book splits 90 activity categories into the following 15 activity areas that are divided across 3 steps: Preparing, Planning, and Delivering. - Appraisal (business case)- Definition- Evaluation (post-project review)- Framework- Identification- Managing risks- Mapping- Metrics catalogue- Realisation Plan- Reporting- Reviewing- Reviewing Lessons learned- Strategic Alignment- Tracking- Training and advising

Project Benefit Realisation and Project Management Raymond C. Young 2021-09-20 PROJECT BENEFIT REALISATION AND PROJECT MANAGEMENT Dispels the confusion between project management success and project success, showing how project sponsors can govern their projects to succeed in delivering the strategic benefits originally envisaged Project management success does not automatically lead to project success. Many large projects fail to live up to expectations, with between half and two-thirds of large projects either failing to deliver or delivering few strategic benefits. Traditional project management resources focus on delivering a project on time and on budget, yet they fail to supply top managers, many of whom find themselves in the role of accidental project sponsors, with guidance on how to govern their projects to succeed. Project Benefit Realisation and Project Management: The 6Q Governance Approach bridges the strategy to performance gap by providing boards, senior managers and project sponsors with the six critical questions necessary to diagnose the health of any project. Presenting a systematic framework developed from research cases of successful and unsuccessful projects in various types of organisations, this practical guide enables those in top management to determine if their strategy or policy is on track and to assess whether a project is likely to deliver the expected benefits. The text features real-world examples illustrating how concepts can be applied to different types of projects in engineering, construction, information technology, business transformation and many others. This must-have guide is designed to help top managers and other stakeholders: Clarify the link between business outcomes, benefits, and strategy to evaluate where effort should be directed Assess how much behavioural change is required to effectively implement strategy and realise desired benefits Select a project sponsor committed to influencing key stakeholders to make necessary changes and intercede to resolve issues as they arise Establish how success will be measured before a project begins, to gauge sponsor commitment and ensure project goals are not changed to match whatever is achieved Ask if the right culture is in place to ensure all relevant information is being reported Determine teams' ability to adapt and change plans in response to issues arising in the project Monitor if the project is on track to realising the benefits and have a process in place to cancel failing projects Project Benefit Realisation and Project Management: The 6Q Governance Approach is an indispensable volume for board members, project sponsors, project advisors and those in

senior positions who find themselves in the role of accidental project sponsors.

Benefits Realisation Management A Complete Guide - 2020

Edition Gerardus Blokdyk 2020-04-16 When will the costs be incurred and financial benefits realised? What benefits have been realized since the system was implemented? Does the project need to deliver all its objectives and benefits to be successful? How often should functional team plans be updated? What needs to happen to realise the change benefit? Defining, designing, creating, and implementing a process to solve a challenge or meet an objective is the most valuable role... In EVERY group, company, organization and department. Unless you are talking a one-time, single-use project, there should be a process. Whether that process is managed and implemented by humans, AI, or a combination of the two, it needs to be designed by someone with a complex enough perspective to ask the right questions. Someone capable of asking the right questions and step back and say, 'What are we really trying to accomplish here? And is there a different way to look at it?' This Self-Assessment empowers people to do just that - whether their title is entrepreneur, manager, consultant, (Vice-)President, CxO etc... - they are the people who rule the future. They are the person who asks the right questions to make Benefits Realisation Management investments work better. This Benefits Realisation Management All-Inclusive Self-Assessment enables You to be that person. All the tools you need to an in-depth Benefits Realisation Management Self-Assessment. Featuring 2203 new and updated case-based questions, organized into seven core areas of process design, this Self-Assessment will help you identify areas in which Benefits Realisation Management improvements can be made. In using the questions you will be better able to: - diagnose Benefits Realisation Management projects, initiatives, organizations, businesses and processes using accepted diagnostic standards and practices - implement evidence-based best practice strategies aligned with overall goals - integrate recent advances in Benefits Realisation Management and process design strategies into practice according to best practice guidelines Using a Self-Assessment tool known as the Benefits Realisation Management Scorecard, you will develop a clear picture of which Benefits Realisation Management areas need attention. Your purchase includes access details to the Benefits Realisation Management self-assessment dashboard download which gives you your dynamically prioritized projects-ready tool and shows your organization exactly what to do next. You will receive the following contents with New and Updated specific criteria: - The latest quick edition of the book in PDF - The latest complete edition of the book in PDF, which criteria correspond to the criteria in... - The Self-Assessment Excel Dashboard - Example pre-filled Self-Assessment Excel Dashboard to get familiar with results generation - In-depth and specific Benefits Realisation Management Checklists - Project management checklists and templates to assist with implementation INCLUDES LIFETIME SELF ASSESSMENT UPDATES Every self assessment comes with Lifetime Updates and Lifetime Free Updated Books. Lifetime Updates is an industry-first feature which allows you to receive verified self assessment updates, ensuring you always have the most accurate information at your fingertips.

Realising Benefits from Government ICT Investment Stephen Jenner 2009 This book emphasizes the follies of major ICT programmes. It highlights how better management of benefits realisation is key to getting ICT investment back on track. ISBN 978-1-906638-26-9 "Jenner provides very credible guidance and methods on ICT project value realization in the public sector. This book is timely, practical and a very good primer on contemporary "best practice" thinking in both the public and for-profit sectors. The big question is: will public sector managers and executives have the "will" to put the book's prescriptions and methods into everyday practice with ICT Projects? The value of taxpayer services and contributions depends on their response." Donald Marchand, Professor of Strategy Execution and Information Management, IMD.

Managing successful programmes Great Britain. Office of Government Commerce 2007-09-03 Combining rigour and flexibility, MSP helps all organisations - public sector and private, large and small - achieve successful outcomes from their programme management time and time again. With change a pressing reality for all organisations, successful programme management has never been more vital to success. Organisations must respond as new processes or services are introduced, supplier relationships alter and structures adapt to market forces or legislation. At the same time, all organisations strive to achieve excellence by improving practices, offering better services, preparing more effectively for the future and encouraging innovation. But change

always creates new challenges and risks. Inevitably there will be interdependencies to manage and conflicting priorities to resolve as the organisation adapts not just to a new situation internally but to the constantly shifting world outside. To enable organisations to manage their programmes successfully, they need a structured framework that does two things. It must acknowledge that every programme exists in its own context and demands unique interpretation. At the same time it must be universally applicable. MSP has been developed with these two priorities in mind. Its framework allows users to consistently manage a huge variety of programmes so that they deliver quality outcomes and lasting benefits. Fusing leadership with management best practice, MSP enables organisations to coordinate their key functions, develop a clear sense of unity and purpose and achieve the strategic cohesion necessary to drive through effective change

Benefits Realisation Management Stuart Wilde 2023-11-28 Stuart undertook formal Benefits, Programme and Portfolio Management training and has been employed as a Benefits Manager in Projects, Programmes and Portfolio Offices (P3Os) and In-Service/ BaU teams in Public and Private Sector organisations since 2014. It took Stuart time to implement effective Benefits Management despite attending formal training because there was no practical guide available, there was varied and competing views on the subject and, a successful approach with support from the organisation was hard to find. Indeed, much time had been spent on circular conversations trying to understand the subject, confusion and language. A structured/ informed guide could have saved significant time and money. Stuart used the 'lived experience' to inform this guide and approach so the P3Os and In-Service/BaU teams can see it's practical application. Stuart removes the jargon, gets to the point and, seeks to save time so Benefit Managers can work effectively and at pace and, develop their knowledge and skills using an accepted approach to boost performance. Stuart would like to thank all stakeholders who were involved either directly or indirectly, for their interactions, influence and exchanges and a special thank you to Paul Carter for his time and assistance.

Practical Benefit Realisation Management Jagjivan; Green Matharu (Mike) 2015

Benefits Realisation Management Second Edition Gerardus Blokdyk 2018-02-27 How do we manage Benefits realisation management Knowledge Management (KM)? Who are the people involved in developing and implementing Benefits realisation management? How do you use Benefits realisation management data and information to support organizational decision making and innovation? Who is responsible for ensuring appropriate resources (time, people and money) are allocated to Benefits realisation management? How will we insure seamless interoperability of Benefits realisation management moving forward? This instant Benefits realisation management self-assessment will make you the accepted Benefits realisation management domain authority by revealing just what you need to know to be fluent and ready for any Benefits realisation management challenge. How do I reduce the effort in the Benefits realisation management work to be done to get problems solved? How can I ensure that plans of action include every Benefits realisation management task and that every Benefits realisation management outcome is in place? How will I save time investigating strategic and tactical options and ensuring Benefits realisation management opportunity costs are low? How can I deliver tailored Benefits realisation management advice instantly with structured going-forward plans? There's no better guide through these mind-expanding questions than acclaimed best-selling author Gerard Blokdyk. Blokdyk ensures all Benefits realisation management essentials are covered, from every angle: the Benefits realisation management self-assessment shows succinctly and clearly that what needs to be clarified to organize the business/project activities and processes so that Benefits realisation management outcomes are achieved. Contains extensive criteria grounded in past and current successful projects and activities by experienced Benefits realisation management practitioners. Their mastery, combined with the uncommon elegance of the self-assessment, provides its superior value to you in knowing how to ensure the outcome of any efforts in Benefits realisation management are maximized with professional results. Your purchase includes access details to the Benefits realisation management self-assessment dashboard download which gives you your dynamically prioritized projects-ready tool and shows your organization exactly what to do next. Your exclusive instant access details can be found in your book.

Project Management Ofer Zwikael 2019-03-19 Winner of 2020 PMI David I. Cleland Project Management Literature Award This book is a

complete project management toolkit for project leaders in business, research and industry. Projects are approved and financed to generate benefits. Project Management: A Benefit Realisation Approach proposes a complete framework that supports this objective – from project selection and definition, through execution, and beyond implementation of deliverables until benefits are secured. The book is the first to explain the creation of organisational value by suggesting a complete, internally-consistent and theoretically rigorous benefit-focused project management methodology, supported with an analytical technique: benefit engineering. Benefit engineering offers a practical approach to the design and maintenance of an organisation's project portfolio. Building upon the authors' earlier successful book, Project Management for the Creation of Organisational Value, this comprehensively revised and expanded new book contains the addition of new chapters on project realisation. The book offers a rigorous explanation of how benefits emerge from a project. This approach is developed and strengthened – resulting in a completely client-oriented view of a project. Senior executives, practitioners, students and academics will find in this book a comprehensive guide to the conduct of projects, which includes robust models, a set of consistent principles, an integrated glossary, enabling tools, illustrative examples and case studies.

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