

## Breakpoints How Managers Exploit Radical Change

**Breakpoints** Paul Strebels 1992 Many companies have fallen, not because they ignored their customers or lacked superior management skills, but because business conditions shifted beneath them. In an environment of fluctuating markets, proliferating technologies, and changing political frontiers, the management challenge is to cope with breakpoints, or sudden shifts in the rules of the game. Paul Strebels provides a framework for dealing with radical business change.

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**The Nonprofit Handbook, Management, 2000 Supplement** Tracy D. Connors 2000-02-28 This is the 2000 Supplement of The Nonprofit Management Handbook. It is suitable reading for executive directors, managers, fund raising consultants, trustees, officers, human resource and benefits administrators of nonprofit organizations, as well as accountants and lawyers.

**Harvard Business School ... Catalog of Teaching Materials** 1998

**California Management Review** 2000

*Financial Times Handbook of Management* Stuart Crainer 2001 This edition has been updated to include more emphasis on leading edge ideas and a greater international flavour with more US contributors.

**Strategic Management in the Asia Pacific** Usha C. V. Haley 2000 'Strategic Management in the Asia Pacific' assembles an international team of world-famous practitioners and experts to cover the most significant aspects of doing business in the Asia Pacific. Recent developments such as the domino declines in the world financial markets clearly demonstrate that: \* we live, and perceive ourselves as living, in an interdependent world where business developments in Hong Kong can affect those in New York, London or Sao Paulo \* understanding how to manage effectively in the Asia Pacific positively affects multinationals' profits and survival. 'Strategic Management in the Asia Pacific' explores how to manage effectively and profitably in the Asia Pacific and identifies and interprets important environmental characteristics and key stakeholders' influences. Sources for up-to-the-minute information to make strategic decisions are also indicated. Contributors include: Kam-Hon Lee, Dean of Business School, Chinese University of Hong Kong (who advised Coca-Cola's entry into China); Mike Hobday, University of Sussex (who advises the Malaysia Government on its 2020 policy); Ingo Walter, Stern School of Business, New York University (who advises several major governments and corporate institutions on international banking and finance); Chin Tiong Tan, National University of Singapore (who advises Singapore Airlines among other major companies); Kong Yam Tan, National University of Singapore (who served as Singapore's Chief Economist and is currently its Chair to APEC) and Ian Marsh, Professor of International Business, Australian Graduate School of Management. Usha Haley was formerly Visiting Professor at the Managing Business in Asia

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International Encyclopedia of Business and Management: Accounting - Deconstruction analysis and management Malcolm Warner 1996

*The Academy of Management Review* Academy of Management 1992

*Harvard Business School Core Collection* 1995 Baker Library 1995

Journal of Management Information Systems 1997

*Cases on Enterprise Information Systems and Implementation Stages: Learning from the Gulf Region* Albadri, Fayeze 2012-10-31 After the introduction of Enterprise Information Systems (EIS) and Enterprise Resources Planning (ERP) applications to many business organizations, the functional issues such as technical problems, security threats, persistent end-user resistance, and the excessive hidden costs of these systems began coming to light. *Cases on Enterprise Information Systems and Implementation Stages: Learning from the Gulf Region* focuses on the Gulf region and it's lead on the enterprise systems adoption which has exceeded those in many developed countries. This reference book highlights experiences implementing EIS, delivering a comprehensive multi-perspective account of EIS issues, and explores the concerns, risks, and critical success factors of EIS for a variety of organizations. It aims to be beneficial for both practitioners and academics alike.

**Academy of Management Journal** Academy of Management 1992 Aug. 1957 has first section: *Proceedings of the Academy of Management*, 1956.

*Harvard Business School Core Collection* Baker Library 1999

*Harvard Business School Bulletin* 1993

**Trajectory Management** Paul Strebel 2005-01-14 *Trajectory Management*: \* moves away from the 'one true way' approach put forward by many business gurus \* argues that the search for best practice, best change management, etc. obscures real situations in business \* develops principles of right practice for the situation: business is continually evolving and its drivers have to evolve with it. \* provides a practical framework and enables diagnosis of where a business trajectory is, and how to sustain or switch trajectories. "Adjusting corporate leadership to different business conditions is key in today's turbulent environment. The systematic review and development of this relationship in *Trajectory Management* is extremely valuable." Peter A. Wuffli, President of the Group Executive Board, UBS. "In this book, Paul Strebel goes beyond universal best practice that is presumed to apply no matter what the context. He presents the right practice for managing a business trajectory and winning consistently over time." Egon P. Zehnder, Founder, Egon Zehnder International, Inc. "Trajectory Management puts context in its rightful place: at the front, middle and end of business planning and execution. Paul Strebel offers a practical framework to simplify the complex and drive better competitive choices for busy decision makers." John Hofmeister, Director of Human Resources, Shell International B.V. For more on how to use the book see: [www.trajectorymanagement.com](http://www.trajectorymanagement.com)

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**The Economist** 1993

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